

## Identity reflexivity: a framework of heuristics for strategy

Greco, A., Long, T.B., & de Jong, G.





## Working paper series

Centre for Sustainable Entrepreneurship University of Groningen/Campus Fryslân

Visiting address: Wirdumerdijk 34 8911 CE Leeuwarden The Netherlands

T+3158 205 5000

www.rug.nl/cf/cse

Editor: Niels Faber

Academic director: Dr. Gjalt de Jong Design (cover): David-Imre Kanselaar

## Identity reflexivity: a framework of heuristics for strategy

Greco, A., Long, T.B., & de Jong, G. **June 2021** 

## **Abstract**

The aim of this research is to investigate the relationship between (dual) organizational identity and individual heuristics—simple rules and biases—in the process of strategy change. This paper offers a theory on identity reflexivity as a cognitive mechanism of strategy change in the context of organizational hybridity.

Keywords: Sustainability, Heuristics, Ethnography, Identity, Hybridity, Strategy change